



**ELECTRICAL
CONTRACTOR
MEDIA GROUP**

2026

MEDIA KIT

Audience data, sponsorship
opportunities, rates and
specifications



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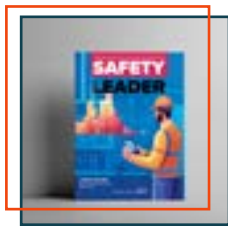
THE BRAND FOR ELECTRICAL CONTRACTORS

PARTNERSHIP WITH THE ELECTRICAL CONTRACTOR MEDIA GROUP heightens awareness of your brand, from your customers' mailboxes to their smartphones. Connect with these buyers using the information sources they depend on. **ELECTRICAL CONTRACTOR** is the vital information source for the electrical contracting community. The magazine's content—showcasing industry trends, new products and vital on-the-job tips—informs our readers and influences their purchases.

Print

ELECTRICAL CONTRACTOR Magazine

NECA's flagship, monthly publication is free to any qualified electrical contractor or apprentice and covers the latest industry trends and new products.



Line Contractor

This quarterly publication covers the outside electrical industry and those working in transmission, distribution and more.

Safety Leader

Safety is vital. This specialty content, which appears in every issue of **ELECTRICAL CONTRACTOR**, tackles safety from all angles.

Digital

Market Research

Study what your customers are doing and learn what they want you to know.



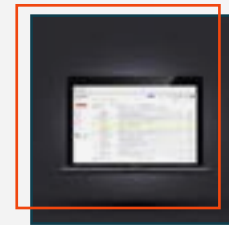
Social Media

Our readers follow us on social media to connect with the industry.



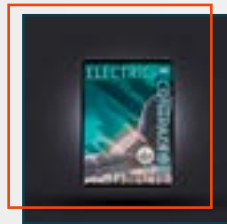
E-blasts

Send out your marketing messages to our readers.



Webinars

Put on a show for your customers and collect leads.



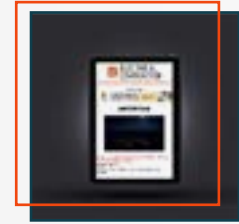
Magazine App/ Digital Edition

Our readers check out the magazine on Apple and Android devices and browse entire issues of **ELECTRICAL CONTRACTOR** using our digital replica edition.



ECmag.com

The official website of **ELECTRICAL CONTRACTOR**. ECmag.com contains web-exclusive content, news, sponsored posts, videos and your ads.



E-newsletters

Our newsletters go out weekly with magazine features, columns, news and product info delivered to readers' email inboxes. Be sure to sign up for our new quarterly apprentice edition newsletter on ECmag.com.

AUDIENCE AND ENGAGEMENT

ELECTRICAL CONTRACTOR Magazine

84,055 x 12

AAM-audited subscribers monthly*

1.4x Pass-along readership



LINE CONTRACTOR

20,000 audience members

x 4 issues a year

ECmag.com

5.7 million events annually

62,811 monthly audited page views

47,605 users per month



E-newsletters

60,000 inboxes weekly

99.3% delivery rate

27.97% open rate

2.45% click-through rate

App/Digital Edition

16,000+ total views per month

270,000 per year

16,311 unique readers per year



Social Media

Facebook, X, Instagram, LinkedIn

4,855+

Monthly impressions

139,481 audience

**Based on the June 2025 Alliance for Audited Media audit cycle. We use AAM to verify our audience data annually, ensuring that our magazine copies are being requested by and delivered to real people. Therefore, our controlled circulation is vigorously checked, is transparent and can be trusted by our advertising partners. See page 14 for more information on Baxter Research Center.*

10.7 million audience engagements annually

MAGAZINE READER PERSONA

84,055

AAM-Audited Subscribers

Our readers are primarily management-level decision-makers; they specify and select products and complete electrical designs. **ELECTRICAL CONTRACTOR** is their go-to source of product information.



60K
locations



1.4
readers per copy



90%
We reach 90% of industry dollar volume



\$255B
Size of market



94%
EC/low-voltage contractor business

Reader Demographics

58.6 average age

33.2 average years in the industry

95% Male **5%** Female

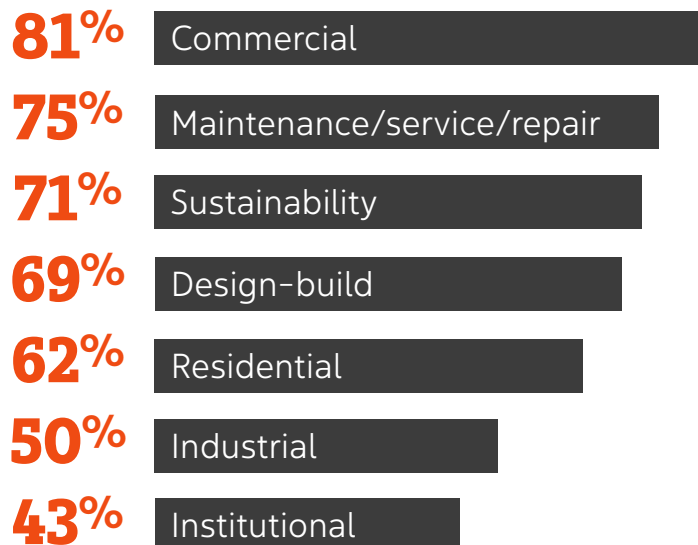
85% Management-level

72% Company owners/managers

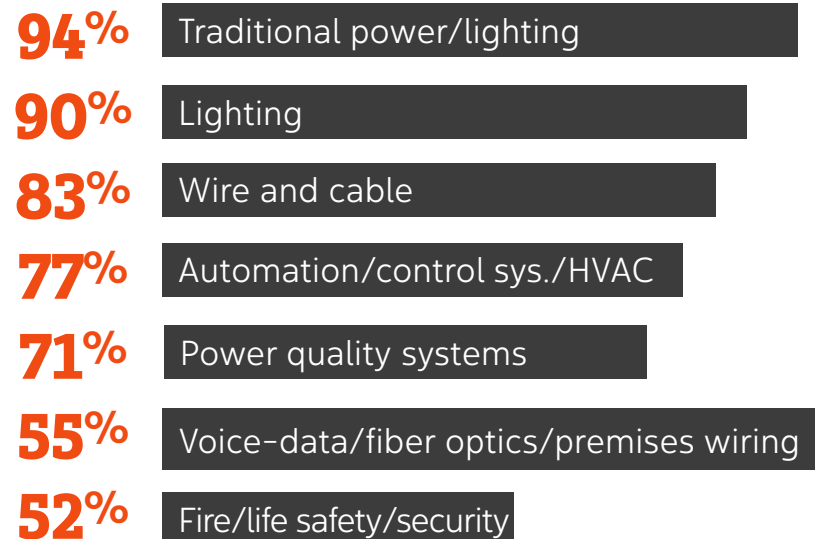
12% Electricians

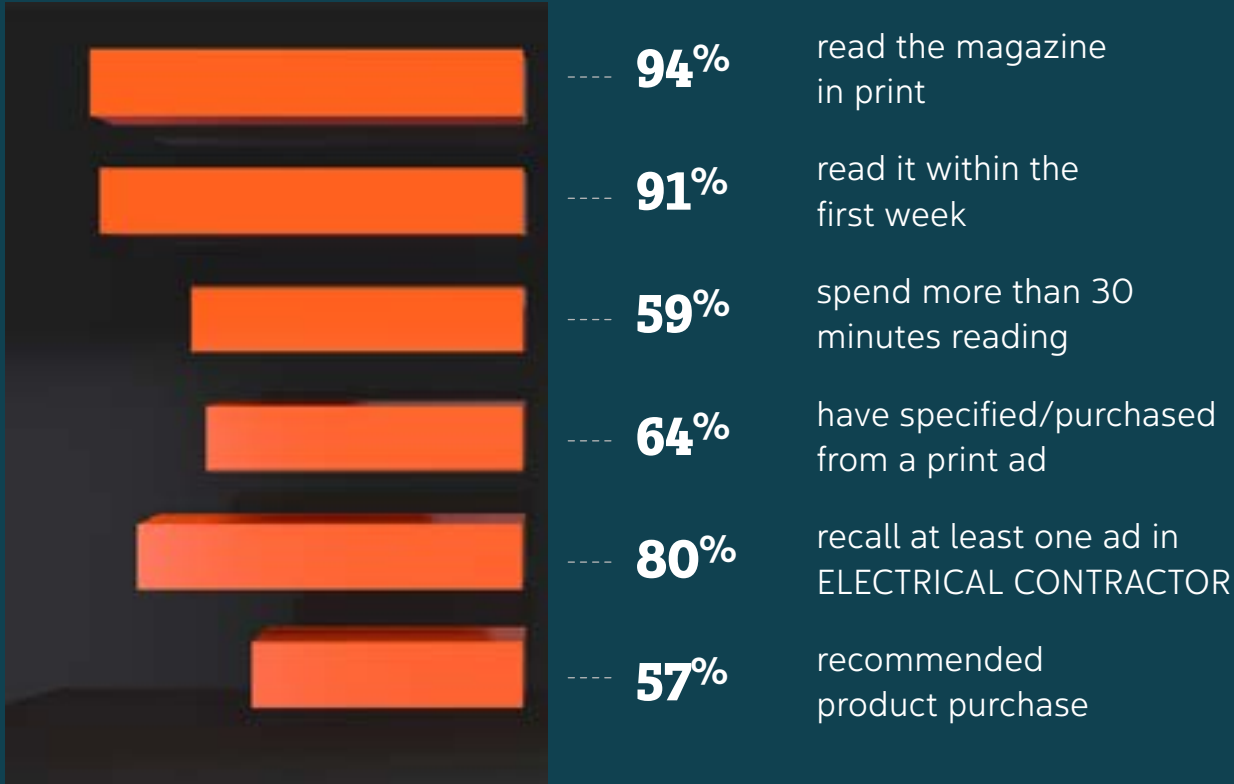
100% NECA-member firms get this industry magazine automatically

Types of Construction Performed



Types of Business Performed & Building Components Installed





ELECTRICAL CONTRACTOR readers keep their magazine issues to show their colleagues and go back to revisit content.



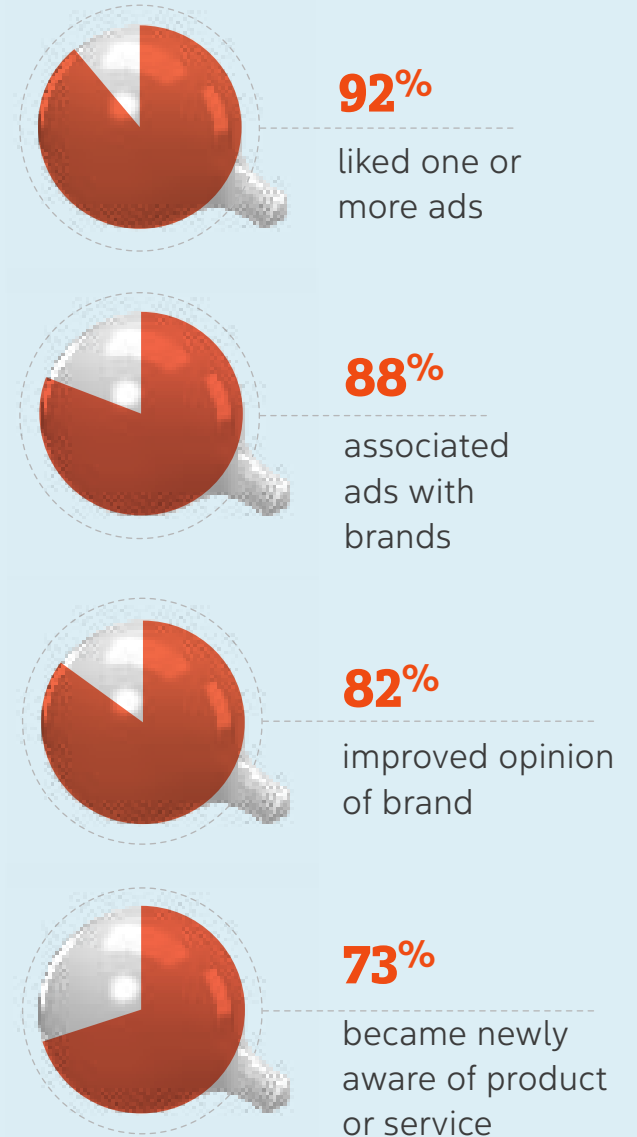
subscribers show advertising in **ELECTRICAL CONTRACTOR** to co-workers, clients or customers



subscribers read **ELECTRICAL CONTRACTOR** issues more than once

AD INFLUENCE

After seeing an ad in **ELECTRICAL CONTRACTOR**, readers reported the following:



Contributing Influencers



Mark C. Ode
NEC



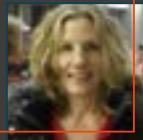
Chuck Ross
Alternative Energy



Jim Phillips
Arc Flash Safety



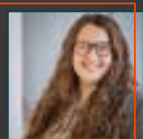
Kyle Krueger
NEC



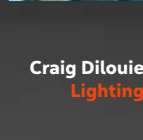
Deborah L. O'Mara
Integrated Systems



Tom O'Connor
Safety



Holly Sauer
New Products



Craig Dilouie
Lighting

JANUARY



Construction Outlook

Features:

- 2026 Construction Outlook: Economic predictions from around the industry
- Showstoppers 2025: Winning products from NECA Chicago
- New NECA President Profile

Cool Tools: Conduit Benders

Bonus Distribution: BICSI Winter, Jan. 2026

Orders due: Dec. 5, 2025

Materials due: Dec. 12, 2025

FEBRUARY



Cabling and Connectivity

Features:

- Hardwiring Versus Wireless
- Affordable Wire Management for Utilities
- The Work Desk of Today
- Wired for Insight: Integrating Sensors
- 2026 OSHA Outlook

Cool Tools: Tool Backpacks, Totes and Pouches

Featured Products: Wire and Cable Management

Baxter Readership Studied Issue

Orders due: Jan. 5

Materials due: Jan. 12

MARCH



Business Development/Service and Maintenance

Features:

- Industrialized Construction
- BICSI Certification and Data Center Work
- Financial Metrics You Need to Consider
- 70B and Growing Service Revenue

Cool Tools: Lineman's Pliers

Featured Products: Boxes, Switches and Receptacles

Orders due: Feb. 5

Materials due: Feb. 10

APRIL



Workforce Development

Features:

- The Latest in Corporate Leadership Programs
- From Gamer to Journeyman
- Where Cultural Norms Meet Workplace Policy
- Our Lady of Angels: The Fire That Changed Fire Prevention

Cool Tools: Screwdrivers

Featured Products: Work Site Accessories

Orders due: March 5

Materials due: March 10

MAY



Safety

Features:

- Prevention Through Design
- The Most Common Electrical Hazards and Mitigating Risk
- Safety When Disaster Strikes
- From Reactive to Reliable: How NFPA 70B is Reframing Electrical Maintenance as a Safety Imperative
- Top Noggin: Mental Health Maintenance

Cool Tools: Impact Versus Standard Drills

Featured Products: PPE

Bonus Distribution: NECA Safety Professionals Conference, May 2026

Orders due: April 6

Materials due: April 10

JUNE



Collaboration/Integration

Features:

- Collaborative Construction Management
- If Buildings Were More Like Cars
- Urban Conversions
- From Subcontractor to Strategic Partner
- Steady Work Versus Storm Response
- NECA 125th Anniversary

Cool Tools: Power Tools, Part Two

Featured Products: Hand Tools

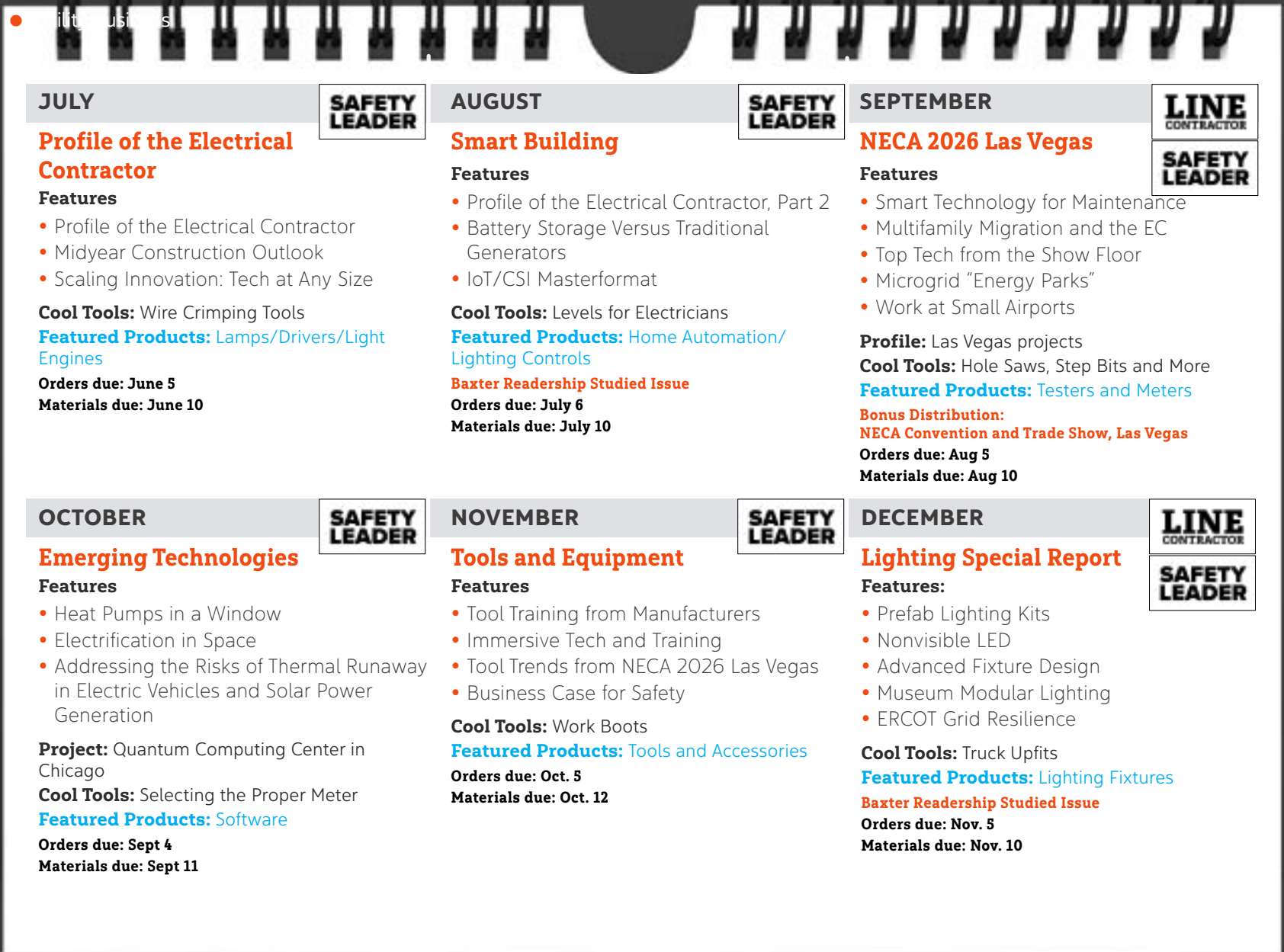
Baxter Readership Studied Issue

Orders due: May 5

Materials due: May 11

Topics appearing in every issue:

- National Electrical Code columns
- OSHA standards and safety
- New products
- Integrated Systems special section
- Lighting/lighting controls
- Estimating
- Service/maintenance
- Business and financial information
- Cabling and fiber optics
- Industry news briefs
- Fire/life safety systems
- Power quality
- Projects by electrical contractors
- Residential
- Security
- Arc flash safety
- Alternative energy
- Safety quiz
- Code quiz
- Cabling quiz
- Life Safety quiz



<p>JULY</p> <p>Profile of the Electrical Contractor</p> <p>Features</p> <ul style="list-style-type: none"> • Profile of the Electrical Contractor • Midyear Construction Outlook • Scaling Innovation: Tech at Any Size <p>Cool Tools: Wire Crimping Tools</p> <p>Featured Products: Lamps/Drivers/Light Engines</p> <p>Orders due: June 5</p> <p>Materials due: June 10</p>	<p>SAFETY LEADER</p>	<p>AUGUST</p> <p>Smart Building</p> <p>Features</p> <ul style="list-style-type: none"> • Profile of the Electrical Contractor, Part 2 • Battery Storage Versus Traditional Generators • IoT/CSI Masterformat <p>Cool Tools: Levels for Electricians</p> <p>Featured Products: Home Automation/Lighting Controls</p> <p>Baxter Readership Studied Issue</p> <p>Orders due: July 6</p> <p>Materials due: July 10</p>	<p>SAFETY LEADER</p>	<p>SEPTEMBER</p> <p>NECA 2026 Las Vegas</p> <p>Features</p> <ul style="list-style-type: none"> • Smart Technology for Maintenance • Multifamily Migration and the EC • Top Tech from the Show Floor • Microgrid "Energy Parks" • Work at Small Airports <p>Profile: Las Vegas projects</p> <p>Cool Tools: Hole Saws, Step Bits and More</p> <p>Featured Products: Testers and Meters</p> <p>Bonus Distribution: NECA Convention and Trade Show, Las Vegas</p> <p>Orders due: Aug 5</p> <p>Materials due: Aug 10</p>	<p>LINE CONTRACTOR</p> <p>SAFETY LEADER</p>
<p>OCTOBER</p> <p>Emerging Technologies</p> <p>Features</p> <ul style="list-style-type: none"> • Heat Pumps in a Window • Electrification in Space • Addressing the Risks of Thermal Runaway in Electric Vehicles and Solar Power Generation <p>Project: Quantum Computing Center in Chicago</p> <p>Cool Tools: Selecting the Proper Meter</p> <p>Featured Products: Software</p> <p>Orders due: Sept 4</p> <p>Materials due: Sept 11</p>	<p>SAFETY LEADER</p>	<p>NOVEMBER</p> <p>Tools and Equipment</p> <p>Features</p> <ul style="list-style-type: none"> • Tool Training from Manufacturers • Immersive Tech and Training • Tool Trends from NECA 2026 Las Vegas • Business Case for Safety <p>Cool Tools: Work Boots</p> <p>Featured Products: Tools and Accessories</p> <p>Orders due: Oct. 5</p> <p>Materials due: Oct. 12</p>	<p>SAFETY LEADER</p>	<p>DECEMBER</p> <p>Lighting Special Report</p> <p>Features:</p> <ul style="list-style-type: none"> • Prefab Lighting Kits • Nonvisible LED • Advanced Fixture Design • Museum Modular Lighting • ERCOT Grid Resilience <p>Cool Tools: Truck Upfits</p> <p>Featured Products: Lighting Fixtures</p> <p>Baxter Readership Studied Issue</p> <p>Orders due: Nov. 5</p> <p>Materials due: Nov. 10</p>	<p>LINE CONTRACTOR</p> <p>SAFETY LEADER</p>



Topics appearing three times a year • NFPA 70E • First-Person • Management • From the Field

2026 PRINT PARTNERSHIPS—Rates & Sizes

Influence key decision-makers within the **\$255 billion** electrical contracting industry by advertising in **ELECTRICAL CONTRACTOR**. Connect with readers who have buying power and maximize your marketing dollars with our discounts and packages for multiple insertions. Bonuses apply for any new advertisers!

Deadlines

- Written insertion orders are due on the 5th of the month preceding publication, e.g., March 5 for the April issue.
- Materials are due on the 10th of the month preceding publication.

Send all materials to ecmagbusiness@necanet.org. Materials must be in unzipped format as electronic high-res and print ready PDFs that meet printer's specs.

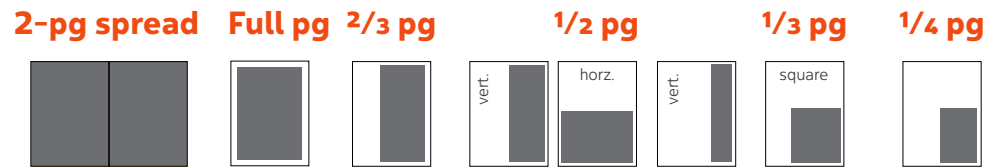
Trim Sizes

	size in inches	
	Width	Depth
Full page	7"	10"
Full page w/bleed	8.25"	11.125"
2-Page spread w/bleed	16.25"	11.125"
2/3 Page	4.5"	10"
2/3 Page w/bleed	5"	11.125"
1/2 Page horizontal	7"	4.875"
1/2 Page vertical	3.3125"	10"
1/3 Page vertical	2.125"	10"
1/3 Page square	4.5"	4.875"
1/4 Page	3.375"	4.875"
1/8 Page/marketplace*	3.5"	2.3"

Production Specs

Magazine Trim Size: 8" × 10.875"
Bleed: Allow 0.125" on all sides.
Size with Bleed: 8.25" × 11.125"
Live Area: 7.5" × 10.375"
Printing: Web-offset printing

Binding: Perfect bound
 * For Marketplace, you can also send 50 words of copy and a high-res image.



Market Dominance Rates

FREQ.	Full Page	2/3 Page	1/2 Page	1/3 Page	1/4 Page
MAX	\$10,330	\$8,340	\$6,830	\$5,620	\$5,210
12x	\$11,520	\$9,330	\$7,610	\$6,180	\$5,690
9x	\$11,780	\$9,540	\$7,740	\$6,270	\$5,800
6x	\$11,990	\$9,660	\$7,850	\$6,370	\$5,890
3x	\$12,680	\$10,280	\$8,160	\$6,700	\$6,200
1x	\$13,240	\$10,710	\$8,630	\$6,960	\$6,450

- Ask your media group consultant about special print and digital bundles.
- Want to achieve market dominance? Your ads will appear in the first half of the issue or across from requested editorial. Covers or special positions incur a 15% upcharge from the posted rates above.

Market Presence Rates

FREQ.	Full Page	2/3 Page	1/2 Page	1/3 Page	1/4 Page
MAX	\$7,140	\$6,020	\$5,300	\$4,200	\$3,890
12x	\$7,820	\$6,400	\$5,740	\$4,490	\$4,190
9x	\$8,090	\$6,610	\$5,900	\$4,590	\$4,290
6x	\$8,260	\$6,750	\$6,010	\$4,690	\$4,310
3x	\$8,620	\$6,990	\$6,270	\$4,870	\$4,520
1x	\$8,960	\$7,280	\$6,610	\$5,020	\$4,570

- Smaller budget? No problem. Your ads will appear in the second half of the issue or in our Integrated Systems Contractor special section.

2026 PRINT PARTNERSHIPS—Extend Your Reach

Special Options

Fortune favors the bold! Get creative with premium ad placements, and wow your audience with impressive options featuring gatefolds, fold-outs, posters, sticky notes and more. Budget-conscious bundles enable smaller companies to show off their wares to our engaged audience.

Covers and Premium Positions

Help your customers find your ad in the same position every month by selecting a premium spot next to related editorial or on one of the three cover slots. All covers and paid front-of-book positions are sold on a contracted, full-page, every issue basis.

Canceled contracts are subject to a \$1,500 unfulfilled contract insertion short rate in addition to any normal short rate for space. Publisher will try to accommodate back-of-book paid specific position requests when possible, space permitting. However, no specific promise can be made without a firm front-of-book commitment.

Supplied Inserts

Frequency: Each supplied insert is considered as one insertion (regardless of number of pages in insert) for regular rate frequency discounts. A single page printed on both sides is counted as two pages. Rates include space and production costs.

Supplied Insert Rates	
2-4 pages	\$6,600 per page/net
6-8 pages	\$6,200 per page/net
8+ pages	Consult publisher

Marketplace

Our product showcase presents up to eight ad units per page in a special section of the magazine every month. Marketplace ad units are priced net (based on a 12-month contract period). **ELECTRICAL CONTRACTOR** reserves the right to edit advertiser copy.

Marketplace Rates	
1-3x per year	\$1,800 each
4-6x per year	\$1,600 each
7x or more per year	\$1,500 each

Magazine App/Digital Edition

Our **ELECTRICAL CONTRACTOR** mobile app enables readers to see every page, including advertising, digitally on a tablet, smartphone or web browser. Consider the digital edition as value-added bonus readership for any print advertising purchase.

Print & Web Bundles

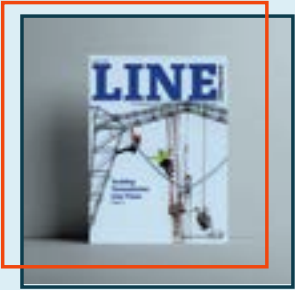
Use these print and web advertising packages to reach our 80,000+ print subscribers while also engaging with our loyal online following. All bundles come with a listing in the advertiser index and ad readership studied by Baxter Research (in applicable issues).

	In print	On the web	Cost
1/4 Page	1/4 page, 4-color ad	30-day, rotating siderail* ad on Ecmag.com for 10,000 impressions (for each 1/4-page ad)	\$3,500 net each (6x frequency) \$3,000 net each (12x)
1/3 Page	1/3 page, 4-color ad	Siderail ad* on web and mobile sites, 15,000 impressions	\$5,000 net each
1/2 Page	1/2 page, 4-color ad	Siderail ad* on web and mobile sites, 20,000 impressions	\$6,500 net each

* What are siderail ads? See Ecmag.com Rates and Positions on page 11 in this media kit.

Full-page print & web bundles are also available. Contact your media group consultant for more information.

LINE CONTRACTOR



Editorial Calendar

Launched in 2021 to 20,000 subscribers, **LINE CONTRACTOR**, a quarterly supplement to **ELECTRICAL CONTRACTOR** covers the outside line construction market from the electrical contractor's perspective.

MARCH

- Line Contractors and Teledata Work

JUNE

- Finding the Balance: Steady Maintenance and Upgrade Work vs. Storm Response

SEPTEMBER

- Microgrid "Energy Parks": Easing the Strain of Rising Energy Demands

DECEMBER

- How the Electric Reliability Council of Texas (ERCOT) Boosted Grid Resilience

In Every Issue

- Project profiles
- Behind-the-scenes interview
- Compliance
- Utility report
- New products
- Safety briefing
- Tailboard

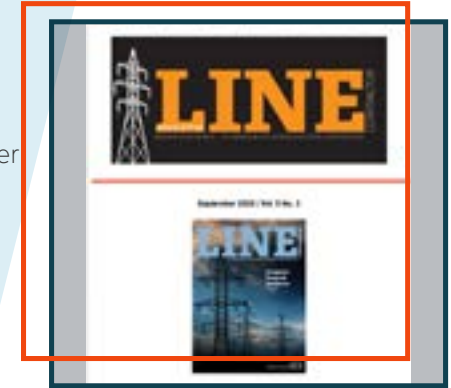
Line Contractor Magazine Rates

	Rate	Width	Depth
Full Page (Full Page w/ bleed)	\$6,000	7" 8.25"	10" 11.125"
1/2 Page horizontal	\$3,000	7"	4.875"
1/2 Page vertical		3.3125"	10"
1/4 Page	\$1,500	3.375"	4.875"

LINE CONTRACTOR Newsletter

Our quarterly **LINE CONTRACTOR** e-newsletters are sent to 60,000 industry professionals.

Publication of this quarterly e-newsletter coincides with publication of **LINE CONTRACTOR** magazine in March, June, September and December.



Newsletter Rates and Positions

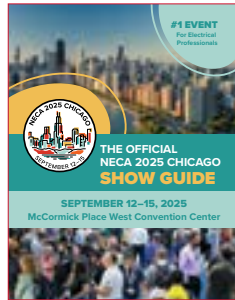
	Position	Image Size (pixels)	Rate
1	Top Leaderboard	650x80 image	\$2,200 net
2	Top Banner	650x80 image	\$2,100 net
3	Middle Banner	650x80 image	\$2,000 net
4	Lower Banner	650x80 image	\$1,800 net
5	Image and Text	Advertiser supplies a headline, up to 25 words of text and an image sized 300x300 that is at least 150 dpi. Text ads run between magazine content.	\$1,800 net each
6	Single-sponsor edition buyout	All 7 ads (cost for fewer ads available upon request)	\$7,700

2026 NECA SHOW SPONSORSHIP OPPORTUNITIES

Official NECA 2026 Las Vegas Show Guide

This booklet is full of need-to-know info, including the trade show exhibitors and schedule-at-a-glance.

- Premier advertising opportunity for promoting your presence at the convention and trade show.
- Reach hundreds of contractors responsible for more than 40% of the total industry dollar volume.
- Standalone copies will be available in bins throughout NECA 2026 Las Vegas.



ELECTRICAL CONTRACTOR'S NECA 2026 Las Vegas Special Issue

Reach important decision-makers in the largest print edition of the year. Buy an advertisement in **ELECTRICAL CONTRACTOR'S** September 2026 issue, get a second advertisement 50% off, plus a discounted ad in the Show Guide or Map. (Second ad must appear in the Oct., Nov. or Dec. 2026 issue.)



- Delivered to 80,000+ subscribers by mail.
- Will also be available to thousands of attendees at NECA 2026 Las Vegas.
- Build brand recognition by reaching management-level decision makers at key electrical contracting firms.

Official NECA 2026 Las Vegas Map

Promote your trade show features and direct attendees to your booth at the NECA Trade Show.

- Premier Partners, Ambassadors and Affiliates get special recognition on the map.
- Standalone copies will be available in bins throughout NECA 2026 Las Vegas.



Official NECA 2026 Las Vegas Newsletter

The official NECA 2026 Las Vegas newsletters educate and inform, generate excitement and give advertisers a chance to direct readers to specific events, products and developments.

- 5 e-newsletters: Sept. 30 (NECA 2026 Las Vegas Preview and Showcase of Products), Oct. 5-7 (daily recaps) and Oct. 8 (NECA 2026 Las Vegas Wrap-up)
- Emailed to 60,000 subscribers and all NECA 2026 Las Vegas attendees
- Special discount: Buy three ads and get one free! Does not include product listings.



NECA exhibitors have other promotional options, including the magazine-sponsored Showstopper Awards.

Contact Katie Carey at katherine.carey@necanet.org

[Ask your media group consultant for more information on these NECA Show advertising options.](#)

2026 WEBSITE SPONSORSHIPS

ECmag.com features interactive media that brings **ELECTRICAL CONTRACTOR** to life for our readers. From engaging videos to industry news and web exclusives, more than 84,000 individual contractors find it all here monthly.

Advertisements seamlessly display run-of-site and on every device and platform. All prices are net (no agency commission). Print advertisers in **ELECTRICAL CONTRACTOR** or the supplements earn a discount on website advertising:

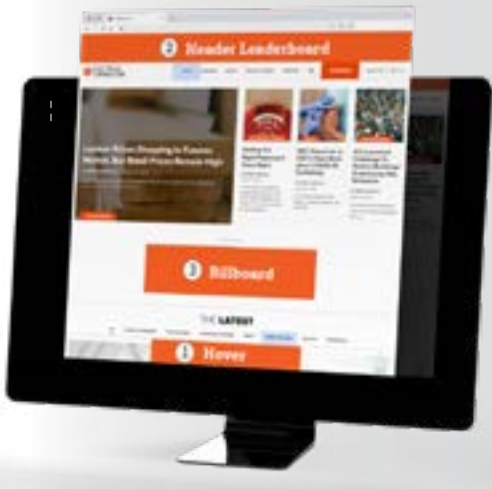
12+ insertions = **20%** discount

6+ insertions = **10%** discount

3+ insertions = **5%** discount

Run-of-site excludes ancillary pages (about us, contact, etc.).

Visit our website advertising supplement for more detailed specs and options such as impression-based targets and geotagging.



Rates and Positions

	Channel	Run-of-site monthly net (per rotation)	Image Sizes (pixels)
1	Hover (Displays bottom of window)	\$4,200	970×90, 970×480, 728×90, 768×384, 320×50, 300×250
2	Header Leaderboard	\$3,800	970×90, 728×90, 320×50
3	Billboard	\$3,500	970×250, 625×80, 300×250
4	Interstitial	\$4,000	Customizable
5	Half Page	\$3,400	300×600
6	Siderail	\$2,700	300×250
7	Video	\$800 (featured) \$500 (library)	2 thumbnails: 1,280×720 and 250×250

Sponsored Content

Your written content and graphics shared with our large online audience, hosted and labeled on ECmag.com. Available exclusively online. Priced at \$4/word.

Videos

ECmag.com’s video library highlights market trends, new products and services, archived webinars and industry news.

Formatting

All ads are IAB standard sizes and are served through Google Ad Manager. Ads may be served by third party at advertiser’s responsibility. In this instance, **ELECTRICAL CONTRACTOR** cannot always provide performance data and cannot guarantee integrity of the ad’s impressions and clickthroughs.

Accepted image formats: .jpg, .gif, animated .gif

Rich media options available: HTML (recommended), JavaScript, iFrame; Third-Party Rich Media accepted.

Send all files to ecmagbusiness@necanet.org. Do not email files in .zip format.

2026 E-NEWSLETTER SPONSORSHIPS

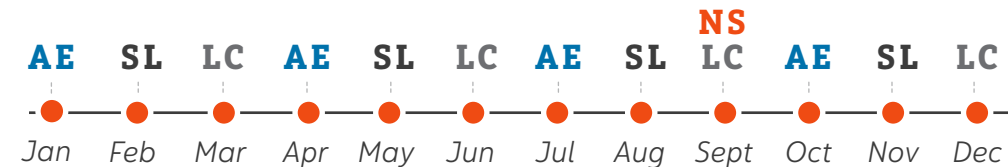
Reach contractors where they do business: their inboxes. Our e-newsletters are sent to 60,000 industry professionals who count on **ELECTRICAL CONTRACTOR** to bring them of-the-moment news and compelling editorials. These decision-makers look to us to guide their awareness of new products.

EC Weekly E-Newsletters

- WEEK 1** ● Editors' Picks
- WEEK 2** ● Integrated systems and low-voltage content including fire, life safety, security and communications systems
- WEEK 3** ● The monthly magazine issue
- WEEK 4** ● Featured products from the issue
- WEEK 5** ● Lighting (when applicable)



Special Edition E-Newsletters



- --- **Monthly Digital Edition** (when the digital edition launches)
- SL** --- **Safety Leader**
- LC** --- **Line Contractor**
- NS** --- **NECA Show** (Preview edition, three show dailies & wrap-up edition)
- AE** --- **Apprentice Edition**

99%
Delivery
rate

27%
Open the
email

2.3%
Click-
through

Rates and Positions

	Position	Image Size (pixels)	Rate
1	Top Leaderboard	650x80 image	\$2,200 net
2	Top Banner	650x80 image	\$2,100 net
3	Middle Banner	650x80 image	\$2,000 net
4	Lower Banner	650x80 image	\$1,800 net
5	Image and Text	Advertiser supplies a headline, up to 25 words of text and an image sized 300x300 that is at least 150 dpi. Text ads run between magazine content.	\$1,800 net each
6	Single-sponsor edition buyout	All 7 ads (cost for fewer ads available upon request)	\$7,700

Formatting

All images must be formatted as a .jpg, .gif or animated .gif. Some popular email clients may not display animated .gifs. In that case, only the first frame of an animated .gif will display. Files should be smaller than 33 kb but ideally should be about 10 kb. .Jpgs should be set to "low" quality since they are viewed on-screen.

Materials are due to ecmagbusiness@necanet.org a week prior to the newsletter launch. Do not send in a .zip format.

Contact your media group consultant for bundled rates.

REACH MORE ECs AND GENERATE LEADS

Targeted/First-Party Data Options

Targeted List Rental

Ask your marketing rep for a list of category breakouts.

- Minimum list order is 5,000 names at \$170 per thousand names.
- Selection charges of \$20/M could apply.

Contact Brian Clotworthy at The Information Refinery at Brian@inforefinery.com or 1.800.529.9020 ext. 5001

First-Party Data Targeted e-Blasts

Deliver sponsored marketing messages directly to 32,000+ subscribers' email inboxes. Responses are directly linked to your website for prompt action, such as lead collection.

- 98.5%** Delivery rate
- 30.2%** Open the email
- 1.2%** Click-throughs

Message should be formatted in HTML. Staff can assist. Make your selections at surveymonkey.com/r/ECMAG_eblast.

E-Blast Placement and Rates

Placement	Rate
1x per year	49 cents per name
3x per year	45 cents per name
6x per year	43 cents per name
More than 6x per year	Consult publisher
Nonadvertisers	55 cents per name

Lead Generation

Webinars

Your program—our audience. Want to reach customers all over the country for training while generating leads? We'll bring our audience of engaged electrical contracting professionals to you.

Your industry leaders and topic experts spark the discussion, and you receive a full menu of pre- and post-event promotion, access to registration lists, a prominent placement on our website, and recognition that the show is being put on by you.

Prepare a topic and provide speakers from your company, and we'll take it from there, broadcasting your educational content to our audience.

White Papers

Selected "White Papers/Case Studies," unavailable in our print versions, can be hosted on our site with a lead-generation form. Topics must be of general industry interest and informational value. While corporate or product mentions within the paper are certainly acceptable, overt "advertorials" are not. Final content is subject to publisher review.

RATES

\$250 net
(no leads)

\$750 net
(with leads)

Audience Extension

Digital Edition

Every ad in the print edition also appears in the digital version of the magazines. Check out previous issues at ECmagdigital.com.

Social Media

Extend your marketing messages and engage with our audience through sponsored posts.

MARKET AND READERSHIP RESEARCH



Subscriber Research Panel Studies

Want to know what our readers think? Use our Subscriber Research Panel to conduct proprietary online custom studies, proof-of-concept product testing, marketing message testing, focus groups and polls. Since 2016, our panel of **ELECTRICAL CONTRACTOR** subscribers has grown to more than 1,600 contractors available to respond to your research queries.

[Contact publisher Andrea Klee for more information.](#)



The Profile of the Electrical Contractor Research Study

Every two years, the magazine's benchmark research study—the Profile of the Electrical Contractor—takes the temperature of the electrical construction industry. The Profile provides insights about the individuals we serve and the work electrical contractors do, which helps shape our content and helps our readers and advertisers better understand the changing roles of ECs.



Baxter Research Center Readership Studies

In February, June, August and December, paid print advertisers can participate in the Baxter Research Corp. study free of charge. Baxter's detailed report measures the effectiveness of your ad (excluding value-added content) in that issue among readers and against competitors. We have a competitive reader preference study challenge. Leads from these reports will be sent to participating advertisers.

ADVERTISING STANDARD TERMS AND CONDITIONS

The advertising client and its advertising agency or media buying service ("Agency"), and/or other client representative (collectively, "Advertiser") and the National Electrical Contractors Association, through its magazine, Electrical Contractor, its subsidiaries and affiliates (collectively, "ECMAG") hereby agree that the insertion order, agreement, or other contract by which ECMAG creates, displays and/or broadcasts advertising content or material for Advertiser (the "Advertisement") is expressly subject to the following Terms and Conditions except to the extent that Advertiser and ECMAG otherwise agree in writing.

- 1. Nondiscrimination.** ECMAG does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity, sexual orientation or any other prohibited basis. Advertiser hereto affirms that nothing in its advertisements is intended to discriminate in this manner.
- 2. Invoices and Payment.** Payment by Advertiser is due within 30 days after Advertiser's receipt of invoice. If any amount is not paid when due, such amount shall bear interest at the maximum amount permitted by law. Advertiser agrees to pay all collection agency fees and expenses, and other cost of collection including reasonable attorneys' fees and court costs, as well any taxes that are imposed on Advertiser's advertisements under these terms and conditions. If Advertiser is using an Agency in connection with any advertising, ECMAG allows advertising agencies a commission of 15% on gross billing for space, color and position charges. Agency discount cannot be used in conjunction with any other discount or promotion, such as premier partner, ambassador or affiliate discounts. Supplied inserts are priced net. Agency commission is not allowed on mechanical charges such as special binding, tipping, special printer charges or handling. ECMAG reserves the right to notify the Advertiser if its agency is 90 days or more delinquent and will hold Advertiser responsible for any promised agency payments. NECA show exhibitors may be denied booth setup privileges unless accounts 90 days or more delinquent are settled.
- 3. Rate Protection.** All 2026 print advertising contracts received at ECMAG by Dec. 31, 2025, will be rate-protected at prevailing 2025 publishing rates for all insertions covered under current agreement. Unfulfilled contracts will be short-rated to earned frequency.
- 4. Advertising Materials Specifications and Deadlines.** Advertiser provides all materials as electronic high-res, print-ready PDFs at its expense that meet printer's specs in unzipped format to ecmagbusiness@necanet.
- 5. File Specs.** See trim size chart attached and incorporated by reference as Exhibit A. Files should be built according to final trim size with bleeds on all four sides extending 0.125 inch beyond trim. All live matter or type should be at least 0.25 inch inside the final trims. Files must be ready for high-resolution output, at least 300 dpi, with no low-resolution images. PDFs should be PDF/X-1a or higher. All fonts used to produce the PDF must be 100% embedded in the PDF. Please convert all colors to CMYK process before creating PDFs. Our system will convert RGB to CMYK, but the result might be different than expected. Our email client does not accept .zip formats, so please do not zip your files to compress them. Please send files to ecmagbusiness@necanet.
- 6. Ownership and Rights.** ECMAG owns all right, title and interest (including, without limitation, copyright rights) in and to all advertising material and other content that is furnished and/or produced by ECMAG hereunder. Advertiser will not reproduce, use, or authorize any reproduction or use of any such material without ECMAG's prior written consent. ECMAG owns all right, title and interest in and to any user or usage data or information collected via or related to any of the Advertisements or ECMAG's content. Advertiser has no rights to any such information by virtue of these terms and conditions. In providing content to ECMAG, Advertiser irrevocably grants ECMAG a nonexclusive, royalty-free license to use, distribute, and sublicense such content on any publication or media owned by ECMAG, as selected by Advertiser. Advertiser represents and warrants that it controls all necessary reproduction, performance and/or synchronization rights to the content furnished by Advertiser to ECMAG and ECMAG's use of the content does not violate any third party's rights.
- 7. Termination and Disputes.** ECMAG may terminate the relationship with Advertiser at any time upon notice to Advertiser if Advertiser breaches any provision of these terms and conditions or for convenience. Any such termination will not release the Advertiser from its obligation to pay amounts owed hereunder, which amounts will become immediately due. Any dispute by Advertiser with any service or invoice provided by ECMAG shall be reported to ECMAG in writing within 30 days from the date of invoice relating to the same, time being of the essence (but any such dispute shall not affect Advertiser's obligation to make payment within 30 days). Failure to report any such dispute within such time shall constitute a waiver of any claim by Advertiser with respect to such dispute. A waiver by ECMAG of any term, condition or agreements to be performed by Advertiser or any breach thereof shall not be construed to be a waiver of any succeeding breach thereof or of any other term, condition or agreement herein contained. No change, waiver, or discharge hereof shall be valid unless signed by an authorized representative of ECMAG. All disputes shall be governed by and construed in accordance with the laws of the State of Maryland and Advertiser hereby consents to the exclusive jurisdiction of the federal and state courts located in the State of Maryland.
- 8. Indemnification.** Advertiser agrees to indemnify and hold harmless ECMAG and its officers, directors, shareholders, employees, licensees and assigns against all liability resulting from or relating to the use of content furnished by Advertiser or otherwise incurred in connection with any breach of these terms and conditions by Advertiser.
- 9. Disclaimer of Warranties and Limitation of Liability.** ECMAG makes no warranties express or implied including any implied warranty of merchantability or fitness for a particular purpose or any warranty that advertisements will run free from error. In no event will ECMAG be liable to Advertiser for any loss, damage, or expense directly or indirectly caused by or arising from any actual or alleged breach by ECMAG of these terms and conditions or otherwise. The aggregate limits of liability of ECMAG for any damages is limited to the amounts paid to ECMAG by Advertiser as of the date or any alleged breach or injury.
- 10. Force Majeure.** Neither party shall be liable for any delays or losses due to a party's failure to perform its obligations hereunder if such failure is caused by events or circumstances beyond its reasonable control, including but not limited to, acts of God, war, riot, governmental action, epidemic or pandemic, fire or flood, strikes or threat of strikes, acts and/or terrorist threats.
- 11. Miscellaneous.** Advertiser may not assign or transfer any of its rights or obligations. These terms and conditions may not be changed, modified, or amended except in writing signed by both Advertiser and ECMAG. No course of prior dealing or usage of trade shall be relevant to amend or interpret these terms and conditions.

KEY CONTACTS AND PARTNERS

PUBLISHER

Andrea Klee

Phone: 202.991.6264
Mobile: 954.599.4545
email: andrea.klee@necanet.org

For marketing plans, rates or bookings, contact your Media Group consultant at The Wyman Company:

MEDIA GROUP CONSULTANT

Justin Boulka

Phone: 612.986.6973
email: jboulka@thewymancompany.com

Find more information about our media properties through our partners:

AAM Brand View: <https://tinyurl.com/AAM-Brand-View>

SRDS: Find our profile in the SRDS Media Planning and Buying Platform

Where to Send Materials

Send print and digital materials to ecmagbusiness@necanet.org.

Acceptable file formats:

- **Print:** .pdf
- **Digital:** .jpg, .gif, animated .gif. Note that some email clients may not display animated .gifs.
- **Rich media:** HTML (recommended), JavaScript, iFrame; Third-Party Rich Media accepted.

Do not email files in .zip format.

**ELECTRICAL
CONTRACTOR
MEDIA GROUP
TOP SUPPORTER** 

Become a Top Supporter of the ELECTRICAL CONTRACTOR Media Group and add your company to this prestigious list!

Our current Top Supporters are the following:

- Arlington Industries
- Automation Direct
- Champion Fiberglass
- SP Products
- YOUR COMPANY NAME HERE